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Properties

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Multi-Chamber Lunch Guest Speaker Paul Green

Political Analyst, Paul Green, will be sharing his wit and wisdom about politics in Illinois on Tuesday, June 19, at Lamirage Banquets, 3223 Algonquin Rd., Rolling Meadows. Green, is a regular on WGN Radio, guest columnists for Crain's Chicago Business and the author of several books on Illinois and Chicago politics. The lunch is being sponsored by AT&T and will give our members an opportunity to network with members from Arlington Heights, Buffalo Grove, Des Plaines, Hoffman Estates, Mt. Prospect, Palatine, Rolling Meadows and Wheeling/Prospect Heights Chambers of Commerce. Cost for the luncheon is \$25 for members and \$35 for non-members. Please call 847-824-4200 to make your reservation.

New Aldermen for the City of Des Plaines

Second Ward
Martin J. Moylan
1405 Oakwood Avenue
Des Plaines, IL 60016
Mmoylan2ndward@aol.com

Fourth Ward
Jean A Higgason
329 E. Washington St.
Des Plaines, IL 60016
847-824-5838

Sixth Ward
Mark E. Walsten
2303 Magnolia St
Des Plaines, IL 60018
847-759-9126

Eighth Ward
Rosemary Argus
495 Courtesy Lane
Des Plaines, IL 60018
847-297-4932

IRS Launches E-Newsletter

E-News for Small Business is a new publication from the IRS. Distributed every Wednesday, this new on-line service provides updates on tax legislation, information on what's new for small businesses, reminders and tips on tax compliance and news releases and special announcements.

This is a free, online weekly newsletter to make sure your small business has all the information it needs.

You can register to receive e-News for Small Business at:
<http://www.irs.gov/businesses/small/content/0,,id=154826,00.html>.

SAVE THE DATE
Chamber Golf Outing
September 25
White Pines
Golf Course
10:30 am Shotgun start

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Des Plaines Economic Development Programs To Improve Your Business

Your business may be eligible for grant of up to \$5,000 for façade improvements. The Economic Development Commission of the City of Des Plaines offers the **Rehabilitation Façade Program** to promote improvements to building facades in the downtown area as well as other areas of Des Plaines. The program is for storefront improvements ranging from minor repairs and painting to complete façade renovations. Also included are new construction or substantial reconstruction including additions, demolition or replacement of existing storefronts.

Eligible improvements include, but are not limited to : the repair, replacement or addition of awnings, signage, exterior lighting and windows or doors; brick cleaning and tuck pointing; painting; restoration of original architectural features and other improvements which are visible from the street and have a positive impact on the appearance of the building.

Interior remodeling, purchase of furnishing, equipment or other personal property and improvements completed or expense incurred prior to notification of approval and notice to begin construction are not eligible.


Retail businesses that generate sales tax, food/beverage, or hotel/motel tax revenue with the City of Des Plaines are eligible for grants under the **Retail Assistance Program**. The goal of this program is to support the existing retailers in the City's business corridors and to attract retail stores that are desirable to residents and employees in Des Plaines.

Assistance under this program include interior floor area build-out; furnishings and equipment; relocation expenses; visual merchandising; marketing and advertising and interior code compliance. Any activity funded by this grant must generate revenue or benefits to the City, such as increase in sales, jobs created or expanded, retail synergy, etc.

To get full details on either of these programs and an application form, please visit the City of Des Plaines website at www.desplaines.org and click on Economic Development or contact the Economic Development department at 847-391-5651..

Real Estates Notes Cash Flows Annuities Promissory Notes Early Redemption	MARGARET M.LESNIK Senior Agent
JKS FINANCIAL I	
1347 Perry St. #3 Des Plaines, IL 60016 e-mail:maramer@sbcglobal.net	(847)-298-8634

	Thomas Schroeder
Commerce Group Service, Inc.	
1480 Renaissance Dr., Suite 204 • Park Ridge, IL 60068 (847) 390-1271 • Fax: (847) 390-1275 cgsgroup@aol.com	

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PLATINUM MEMBERS

Platinum Members are members who support the Chamber of Commerce by doubling their annual dues amount. In return, they receive extra benefits from the Chamber.

Ablest Staffing Services

580 E. Oakton Street
Des Plaines, IL 60018
847-296-8500

Accurate Auto Clinic

1580 Oakton Street
Des Plaines, IL 60018
847-297-1330

AlphaGraphics, Inc.

1580 River Road
Des Plaines, IL 60018
847-296-9225

American Star Realty

2250 S. Devon Ave. #103
Des Plaines, IL 60018
847-375-9293

B & E Accounting Services

Richard Sassan, CPA
800 W. Central
Mt. Prospect, IL 60056
847-818-1040

Big Noise Theatre Company

515 Thacker
Des Plaines, IL 60016
847-604-0275

Black Ram Restaurant

1414 E. Oakton
Des Plaines, IL 60018
847-824-1227
www.blackramsteakhouse.com

Clear Computer Solutions

825 Hollywood
Des Plaines, IL 60016
847-298-4150

Copyco Solutions

95 E. Bradrock Drive
Des Plaines, IL 60016
847-824-4400

Davidson Automotive Technology, Inc.

1500 W. Rand Road
Des Plaines, IL 60016
847-298-4466

Des Plaines Office Equipment

1020 Bonaventure Dr.
Elk Grove Village, IL 60007
847-879-6400
www.dpoe.com

Don's Dock Seafood Market

1220 Northwest Hwy.
Des Plaines, IL 60016
847-827-1817

Duncan Carpet Flooring America

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Mt. Prospect, IL 60056

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www.duncancarpets.com

Edward Jones Investments

Dan Chervenak

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847-699-0304

The Finney Company

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847-391-1100
www.callfinneyfirst.com

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847-298-8634

Lawson Products, Inc.

1666 E. Touhy Ave.
Des Plaines, IL 60018
847-827-9666

Lifecare Chiropractic Wellness

1645 S. River Road Suite 19
Des Plaines, IL 60018
847-296-2322

McLennan Commercial Properties

25 Northwest Highway
Park Ridge, IL 60068
847-825-2126

Minuteman Press of Des Plaines

1517 E. Oakton Street
Des Plaines, IL 60018
847-298-1842

Money Mailer of Greater Park Ridge

5960 N. Neva
Chicago, IL 60631
773-763-3060

Pesche's Flower Shop, Garden Center & Nursery

170 S. River Road
Des Plaines, IL 60018
847-299-1300

Rickert Realtors

1585 Ellinwood Street
Des Plaines, IL 60016
847-421-3560

Dr. Leon Wleklinski

1420 Renaissance Dr. St. 206
Park Ridge, IL 60068
847-390-7246

W.J. Wleklinski & Co., CPA

733 Lee Street, Ste. 205
Des Plaines, IL 60016
847-298-1515

Each month we will be profiling one or more of our Platinum Members. If you would like to learn more about Platinum membership and be part of this growing group, please call the Chamber offices at 847-824-4200.

Platinum Profile

AlphaGraphics

1580 River Road, Des Plaines, IL 60018

ALPHAGRAPHICS; A SINGLE SOURCE FOR ALL YOUR VISUAL COMMUNICATION NEEDS

At AlphaGraphics, we work with people to plan, produce and manage their visual communications, helping them to achieve their goals effectively and confidently.

The AlphaGraphics network was established in 1970 in Tucson, Arizona and now consists of nearly 300 business centers located throughout the U.S. and nine other countries. Our team members provide expert consultation for every element of a communications project—including design, copying, printing, digital archiving, finishing, mailing services, oversized printing and promotional items.

AlphaGraphics is committed to the highest quality standards in the industry—we are the only visual communications network to have attained ISO 9000 certification.

We've been in Des Plaines for fifteen years and we serve a variety of customers from major charitable foundations and Fortune 500 companies to a wonderful assortment of local people and businesses. We believe in community involvement; we support the Chamber of Commerce, the Des Plaines Community senior Center and the Self Help Pantry in every way we can.

WELCOME NEW MEMBERS

We are pleased to welcome ten new members to the Chamber this month.

Accounting/CPA's

ROZOVICS & WOJCICKI, PC
1580 N. Northwest Highway, Suite 222
Park Ridge, IL 60068
847-699-7600 847-299-7526 Fax
Jeffery A Rozovics, Partner

Automobile Body Repair & Painting

RIZZA BODY SHOP
485 River Road
Des Plaines, IL 60016
847-297-3430 847-297-3432 Fax
Vlad Kalugin, Owner

Beauty Consultants

Diane Pogorzaly, Independent Sales Rep.
Avon Products
1854 Berry Lane
Des Plaines, IL 60018
312-882-2554 847-813-9640 Fax
Diane Pogorzaly

Ice Cream

CAPANNARI ICE CREAM
10 S. Pine
Mount Prospect, IL 60056
847-392-2277 847-392-2002 Fax
Katie Dolan Dix, Co-Owner

Insurance

COUNTRY INSURANCE & FINANCIAL SERVICES
25 S. Prospect Avenue
Park Ridge, IL 60068
847-696-9484 847-696-9510 Fax
Matt East, Agent

Medical Services

AMC MEDICAL CENTER
661 Graceland Avenue
Des Plaines, IL 60016
847-223-9494 847-205-9722 Fax
Viktoria Bendikova

Nuts & Candy

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Des Plaines, IL 60016
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Dustin Slayton, Owner

Radiant Heating/Tankless Water Heaters

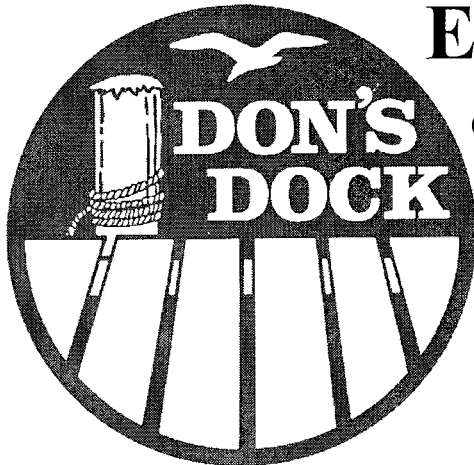
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920 Beau Drive, Suite 303
Des Plaines, IL 60016
847-321-9428 847-321-9456
Kevin Polka, General Manager

Sports Memorabilia

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Des Plaines, IL 60018
847-699-7415 847-699-7718 Fax
John Yost, Owner

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32 Years – 1975

Wright Animal Hospital

29 Years – 1978

Schimka Auto Wreckers, Inc.

28 Years – 1979

Hansen True Value

27 Years – 1980

Kuehne & Nagle, Inc.

26 Years – 1981

The Cleanery
Mid-America Overseas, Inc.

25 Years – 1982

Cooper Communications, Inc.
Maryville Academy

22 Years – 1985

Service Insurance Agency

21 Years – 1986

McGowan Agency, Inc.

20 Years – 1987

Des Plaines Hobbies
Trainer Business Forms & Printing

18 Years – 1989

DeLaval Manufacturing
Oakton Arms at Oakton Place

17 Years – 1990

Des Plaines Chiropractic
Owl Hardwood & Lumber Co.

16 Years – 1991

Tiffany's Restaurant

15 Years – 1992

Glen Oaks Commons
Law Office of Neil J. Kaiser, Ltd.

14 Years – 1993

W.J. Wleklinski & Co., CPA - P

13 Years – 1994

Bellas & Wachowski – Attorneys at Law
MB Automotive, Inc.
Meyer Dental Group
Yearwood & Associates, Ltd.

12 Years – 1995

Illinois Auto Truck Co., Inc.
Stan's Janitorial Service, Inc.
The VISIONS Network,
a division of Trinity Service

11 Years – 1996

Army Navy Supply Depot, Inc.
Charcoal Delights, Inc.
RE/MAX Northwest
The Willow Academy

10 Years

AT&T
C.H. Powell Company
David's Bistro
Norb & Sons Electric, Inc.
Silver Stallion Restaurant

9 Years – 1998

Ridgewood Funeral Home & Memorial Park
River Rand Bowl
C.H. Robinson International

7 Years – 2000

3D Brick Paving Co.
McLennan Commercial Properties - P

6 Years – 2001

Best Western Des Plaines Inn
Mark Thompson, Attorney at Law

5 Years – 2002

Parkway Bank & Trust
Maersk Logistics USA, Inc.

4 Years – 2003

American Star Realty
Des Plaines Family Medicine
EgeTrans USA, Inc.
MedOffice Solutions
Midway KIA
Ron Osiol CLU & Associates
Reinke Supply Co.
Sentek International

3 Years – 2004

Oakton Liquors


2 Years – 2005

Ballard Healthcare
Caterpillar Logistics
Costco
Residential Plus Mortgage Corp.
Wil-Pro Services Limited

1 Year – 2006

Lori Arquilla Andersen Foundation
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P = Platinum Member



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ReferenceUSA Database

From the

Des Plaines Public Library



A company library card, available to any business located within incorporated Des Plaines, gives you and your employees access not only to work related books, audio books, magazines and videos but you will also have access to the library's online resources, including business related databases such as ReferenceUSA.

ReferenceUSA is a premier business and consumer reference and research tool offering instant, real-time access to in-depth information on 14 million businesses and 210 million consumers. The information sources include: yellow/white pages, annual reports, 10-K's and other SEC Information, government data, business magazines, USPS, Internet research and the U.S. Census Bureau.

The **business data** base lists 14 million businesses and can be searched by name, industry, SIC code, executive names and titles, address, phone and fax numbers, size, sales volume, stock quote, web address, corporate linkage, credit rating and much more.

The **residential database** includes more 120 million households that can be searched by name, address, zip code, median home income or median home value.

The **healthcare database**, which lists more than 790,000 physicians, surgeons and dentists, can be searched to find hospital affiliation, medical school, office name prescription volume and much more.

This powerful business and consumer reference and research tool is only a click away when you sign up for a company library card through the Des Plaines Public Library. The company library card is good for one year and a company officer must sign the application and designate a staff member as "company librarian". Once a company is issued a library card, the library card number can be used for online access not only to ReferenceUSA but all the other databases that are also available from the Des Plaines Public Library.

For more information or to sign-up for a company library card, contact the library at 847-376-2787

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For membership information contact:
James Solotke, Chairperson
Phone: 847/298-1842 Fax: 847/298-1312

Sponsored by The Des Plaines Chamber of Commerce and Industry

NETWORKING AFTER HOURS

June 12
Harry Semrow Driving Range



Board president, Heather Wahl, R.C. Wahl Jewelers, presents a certificate of appreciation to Bobby Roan, director of Lattof YMCA, for hosting the April After Hours.

At the April Networking After Hours, members had a chance to tour one of the largest YMCA facilities, **Lattof YMCA** at 300 Northwest Highway. Attendees enjoyed great appetizers, a business card drawing and the chance to network and make new business contacts.



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Des Plaines Chamber of Commerce & Industry

**2007 Golf Outing
White Pines Golf Course
September 25**

Event Sponsor
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Hole Sponsors

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TITLE SPONSOR - \$2,500 (EXCLUSIVE)

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EVENT SPONSORS - \$1,200

Includes: Top billing on golf reservations flyer & all press releases; 1 complimentary foursome; 4 Golf Cart sponsorships; event signage; and sponsor Recognition Package*.

LUNCH SPONSORS - \$500

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BEVERAGE CART SPONSORS - \$400

Includes: Name on beverage cart; name on drink tickets; Sponsor Recognition Package*

HOLE SPONSOR - \$200

Includes: Hole signage; opportunity to man the hole and/or hole contest; bring table & chairs to network w/golfers. Sponsor Recognition Package*

CART SPONSORS - \$50

Includes: Signage on golf cart; Sponsor Recognition Package*

GOLFER GIFT BAGS

144 items per sponsor No coupons or brochures, please.

*Sponsor Recognition Package includes: recognition in collateral materials; Chamber Newsletters (June, July & August – total of 3,000 copies); Event programs and on Chamber Website

COMPLETE & RETURN: Des Plaines Chamber of Commerce & Industry, 1401 Oakton Street, Des Plaines, 60018
or **FAX TO:** 847-824-7932. Please make checks payable to Des Plaines Chamber of Commerce.

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News From the Illinois Chamber of Commerce

The HR department of the Illinois Chamber answers some frequently asked questions on Exempt v. Non-Exempt Employees.

Q. What is the difference between exempt and non-exempt?

A. Exempt means exempt from overtime. In other words, you are not required to pay overtime. Non-exempt employees must be paid time and one-half for all hours worked over 40 per week.

Q. If I pay my employees a salary, does that mean I don't have to pay them overtime for hours over 40?

A. Not necessarily. An employee can be paid a salary and still be non-exempt. In that case, hours over 40 must be paid at time and one-half the regular rate, figured by dividing the salary by the number of hours the salary is intended to compensate.

Q. How do I know if an employee should be considered exempt or non-exempt?

A. There are two tests an employee must meet to be classified as exempt. The first is the pay test. An employee must be paid at least \$455 per week or a minimum salary of \$23,660 per year. The second test is a duty test. Executives, professionals, and administrators may not spend more than 50% of their time performing non-exempt work. Outside salespersons can also be classified as exempt, there is no pay test, however, the employee cannot perform non-exempt work more than 20% of the time. Certain highly-paid commission employees of retail or service establishments, truck drivers and some others involved in the transportation of goods interstate, (and sometimes intrastate), members of religious organizations whose functions are spiritual or religious, volunteers, and a few others may be classified as exempt. A call to the Illinois and U.S. Department of Labor can help you determine industry specific exemptions.

Q. Can you give me examples of Executives, Professionals, and Administrators?

A. An executive is part of management, supervising at least 2 employees. They must have the authority or input on hiring and firing. A professional has to have formal education, and use discretion and judgment. Creative work of an artistic nature is also in this category. An administrator must have the authority to make meaningful decisions affecting operations. An administrator should perform exempt work relative to management policies or general business operations and exercise discretion and independent judgment in this work.

Q. What are some examples of Non-exempt work?

A. Manual work; Production work; Routine clerical duties such as bookkeeping, billing, and filing; Preparing payrolls, Performing maintenance work; Repairing machines, as distinguished from an occasional adjustment; Making a sale, replenishing stock, except for training purposes; Performing the same kind of work as the employees supervised.

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DES PLAINES CHAMBER OF COMMERCE & INDUSTRY

Mission Statement

As an advocate for business, the Des Plaines Chamber of Commerce & Industry is committed to creating and maintaining a positive business climate in the community by promoting interaction between business, community and government.

CALL, E-MAIL OR FAX US AT:
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www.dpchamber.com

Barbara Ryan, Executive Director-
bryan@dpchamber.com
Andrea Friedman, Program Director
afriedman@dpchamber.com
Nancy Kirsh, Office Manager
nkirsh@dpchamber.com



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• Engine castroautomotive@aol.com
• Transmission 847-297-0610
847-296-1428

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JUNE 2007 MEETINGS AND EVENT SCHEDULE

First Friday Networking

Friday, June 1, - 7:30 a.m. \$5 per person - Members only
Silver Stallion Restaurant, 1275 Lee Street, Des Plaines
Start your day off right at this well attended monthly event!
The brief introductions, informal networking environment and
roundtable discussions can produce solid business leads.
Reservation deadline: May 30

Home, Health & Consumer EXPO

Saturday, June 2 and Sunday, June 3 11:00 am to 5:00 pm
Library Plaza "Under the Big Top"
View products and services from more than 35 exhibitors and
enjoy the "Taste of Des Plaines" which includes food, musical
entertainment, children's games and an art fair.
Sponsored by: Alexian Brothers 24 Hour Care, Mt. Prospect,
AMC Medical Center, Brinks Home Security
and Wyndham O'Hare

Networking After Hours

Tuesday, June 12 - 5:00 to 7:00 pm
Harry Semrow Driving Range
1150 E. Golf Road, Des Plaines

Try your luck at the mini-golf competition or improve your
swing at the driving range as you network with your fellow
Chamber members. Soft drinks, appetizers and a prize drawing
are also included. Reservation deadline June 11.

Free Event

Multi-Chamber Lunch

Tuesday, June 19 - 11:30 to 1:00
Lamirage Banquets,
3223 Algonquin Road, Rolling Meadows
Guest Speaker, Political Analyst, Paul Green
Sponsored by AT&T

Professor Green will keep us informed and entertained as he
discusses the current political situation in Illinois. Great
opportunity to network with members from the Des Plaines,
Arlington Heights, Mt. Prospect, Hoffman Estates, Rolling
Meadows, Buffalo Grove, Wheeling/Prospect Heights and
Palatine chambers.

\$25 members - \$35 Non-members
Registration deadline: June 12.

Women in Business - Brown Bag Lunch

Tuesday, June 26 - 11:30 to 1:00
Chamber Offices - 1401 E. Oakton
Program: "Blast Away Procrastination"
Presenter: Rita Emmett, author of

"The Procrastinator's Handbook"

Do you know what you need to do in order to be successful at
work, in a relationship, with your life - - but you just put
off doing it? If you can't find the time for this program,
perhaps THIS is the program you need!

Reservation deadline: Monday, June 25.

Free Event

Bill is Hot & Spicy Again!

He transformed his Body, Health, and Life with *The Biggest Winner*

When Bill first visited Dr. Janet Horton to relieve pain from injuries from a car accident, he had no idea that she might also be able to help with his acid reflux disease, high cholesterol, and expanding waistline.

Along with the injuries from his car accident, Bill's examination revealed that he was taking three different medications, and used a CPAP breathing machine and mask at night to treat his sleep apnea.

As part of Bill's treatment plan, Dr. Horton prescribed *The Biggest Winner*.

Following *The Biggest Winner*, Bill lost 25 pounds, 2 pant sizes, and no longer requires his sleep apnea mask or prescription medications for acid reflux and high cholesterol.

"I hated taking three different medications every day and wearing the mask at night to sleep. I felt like an old man, but I was only in my 30s.

Now, I get to enjoy spicy foods again without the pain and burning, I wake up well rested and don't worry about my heart and cholesterol. Best of all, after finishing the Biggest Winner I felt so great that I was finally able to successfully quit 22 years of smoking!" -Bill



You can start winning just like Bill! Call Dr. Horton at 847.296.3877 for a **Biggest Winner** brochure or free consultation. See what's possible for you!



Horton Wellness & Chiropractic

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Challenging? Of Course.

Rewarding? Absolutely.

* The Biggest Winner is not a treatment for these diseases. However by improving their overall health many people find, in conjunction with their medical team, that medicative treatment of their symptoms is no longer necessary.